SMART ENERGY COUNCIL STEWARDSHIP WEBINAR SERIES - Webinar 2

Renewable Sector Stewardship Enablers











RECAP - Solar recycling & End Markets





PANELLISTS



Darren Johannessen Executive GM, Sustainability Smart Energy Council



Dr Marina Lunardi Stewardship Technical Lead Smart Energy Council



Robyn Cowie Stewardship Program Manager Smart Energy Council



GUEST SPEAKER
Joel Newland
Director
New Limit Waste Services



Darren Johannesen, EG Manager - Sustainability

DOWNSTREAM ACTIVATIONS

Uplifting Social License. We Can't Do It Alone



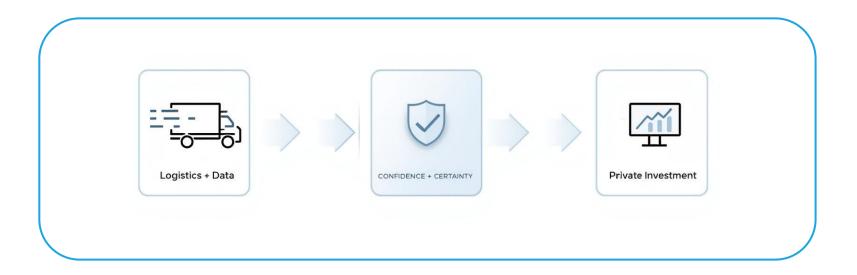
A Shared Responsibility







The Framework for a Circular Economy



A proven model to de-risk the market and unlock investment





Our Industry is United

The Time for Waiting is Over - Joint Statement and Canberra Delegation





Email: stewardship@smartenergy.org.au for a copy of our Joint Statement



Dr Marina Lunardi - Stewardship Technical Lead

DATA ANALYSIS

Solar module recycling: challenges and opportunities



The Coming Inundation

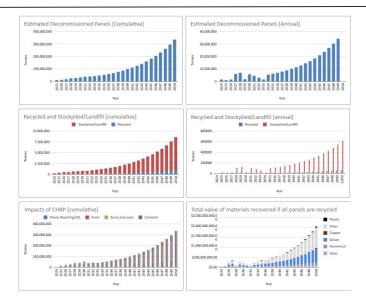
Capacity & Growth

Decommissioning Rates

Material Composition & Value



Waste Forecast
Recycling Assessment
Economic Impact



* The charts and amounts in this image are for illustrative purposes only. The data they present is not based on real-world information.



Why the Data Matters



Social licence
Confidence

Transparency

Planning

Investment





The Scale of the Challenge



By 2035: >1 million tonnes of PV panels expected nationally.



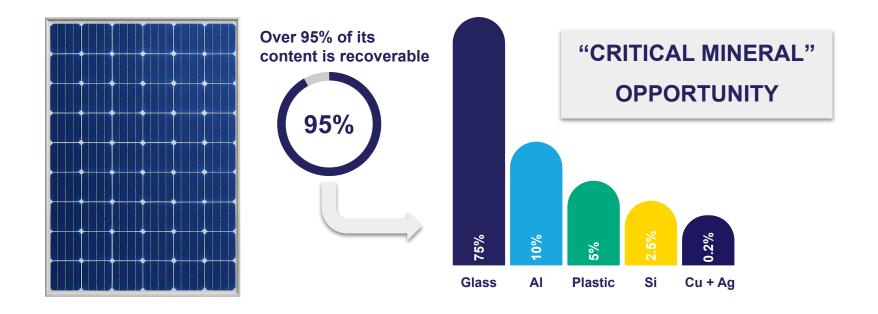
By 2050: >140 million panels will reach end-of-life.







Panels Are Not Just Waste – They Are Resources







Industry Capacity Gap







The Evidence for Action



Reduce emissions
Secure domestic supply



Investment Strong Policy





Robyn Cowie - Stewardship Program Manager

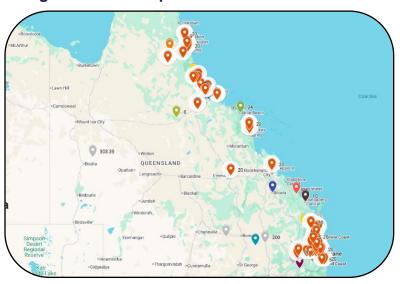
THE ENGINE ROOM OF STEWARDSHIP

Lessons in Logistics & Data from the Queensland Pilot



The Logistics Puzzle: A Statewide Operation

Logistics can be up to 60% of total scheme costs



Collection Types

Retail Drop

Consolidation Points

Installer 'Back-to-Base'

Regional Council Drop

Residential Milk Runs

Large-Scale Commercial

Solar Farms

Challenge- Solar Installer Behaviour: Navigating inconsistent council fees, from \$2 to \$50 per panel for landfilling solar panels





Handling is Everything: Preserving Value, Ensuring Safety



Lost Reuse Value

Lower Mineral Recovery

Higher processing cost



Maximum Asset Value

Efficient Recycling

Safe & Cost-Effective



Data: The Cornerstone of Credibility



Panel Identification: Brand, model, and wattage.

Decommissioning Data: The date and location of removal.

Logistics: Transportation methods and routes.

Processing: Records from collection sites and designated recycling facilities.

Material Recovery: Data on recovered materials and

their downstream destinations

Reuse Program: Tracking of panels selected for the testing program and the corresponding test results.

Traceability System



Recycling

Queensland Pilot Results

Main Number: 23,587

Description: Panels collected and tracked

Key Outcome: 100% diverted from landfill & critical minerals recovered





Joel Newland - New Limit Waste Services

CASE STUDY

The Reality of Recovery: An operational Case Study in Statewide Logistics Stewardship Enablers





Managing Diverse Logistics Across Queensland

A Standardised System for a Diverse Network

Managing multiple transport companies across metro, regional and remote areas

Challenges included tight metro access, unsealed roads, and remote sites with no forklift

Hands-On Network Management

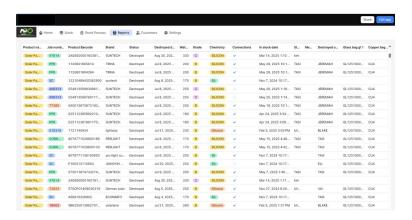
On-site audits and detailed site reports were conducted to ensure safety and unimpeded access

Managing on-site hazards was a standard part of operations, including frequent encounters with wildlife like snakes and spiders





Data in Action: Avoiding the 'Futile Collection'



A Single Source of Truth

Every collection logged using job numbers, manifests, and photo verification

Preventing Costly Errors

Improving the System in Real-Time

Tracking panel conditions from pick-up to identify where breakages occur Transforms a collection service into a smart reverse logistics network





Solar Panels are prepared for transport



The Human Factor: Learnings from Stakeholder Engagement

Installers



Relieved to have a **simple and reliable** system

The professional, structured system was a "game-changer" for businesses stressed by market uncertainty and inconsistent fees

Local Councils



Incredibly supportive partners facing a landfill crisis

Feedback proved a huge appetite for a coordinated, national scheme

Retailers



Primary challenge was the reluctance to dedicate valuable floor space

Buy-in was achieved by framing the system as a value proposition that solved a business problem for them





The Network is Ready



The pilot proved that a **complex**, **statewide network is possible** and manageable

We provided a **dependable system for installers and councils**, building trust and validating the approach

The systems are tested, the network is built, and the **operational foundation is solid**

We are confident and fully prepared to launch the national trial





Q & A



Notices & Reminders

- FINAL WEBINAR Solar Panel Reuse 1.30pm Tuesday 21 October
- Registration for this webinar and to access the recording and presentation is via https://smartenergy.org.au/reuse-recycle/
- Consider joining the Smart Energy Council. Drop us a line <u>stewardship@smartenergy.org.au</u>.





THANK YOU

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